

**2019 EDITION** 

Prepared for: Mr. & Mrs. Sample

## **Assumptions**

	High Wag	e Earner	Spouse
Name	Mr.		Mrs.
Date of Birth	1/5/1950		6/5/1953
Gender	M		F
Assumed Inflation		2.80 %	
Real Rate of Return		0.00 %	
Full Retirement Age	66 years		66 years
Income Need		\$8,000	
Survivor Need		\$6,000	

### **Estimated Monthly Benefits**

Age	62	63	64	65	66	67	68	69	70
Mr.	\$1,853	\$1,999	\$2,198	\$2,434	\$2,681	\$2,976	\$3,286	\$3,611	\$3,952
Mrs.	\$1,269	\$1,384	\$1,541	\$1,706	\$1,879	\$2,086	\$2,304	\$2,531	\$2,770

### Why are the estimated benefits different from my Social Security Statement?

Your Social Security Statement makes certain assumptions that differ from the assumptions we make in preparing your analysis.

First, Social Security assumes that the average wages will not increase in the future. Average wage statistics are used to index your past earnings to equal today's dollars, and to adjust formulas in the benefit calculation. We assume that the average wage will increase at the same pace as inflation, and we adjust your earnings as well as the formulas for future election years based on this assumption.

Second, your Social Security Statement does not include cost of living adjustments. Historically, cost of living adjustments have occurred regularly and the most recent Social Security Trustees report assumes long term Cost of Living Adjustments to be between 1.8% and 3.8% per year with the most likely average being 2.8% per year. The benefit amounts above include Cost of Living adjustments based on the 2.80 % inflation assumption per year that you entered.

The raw dollar amount of your future benefit is of interest to most of our clients and as a result, we present that information above and through this report when potential benefit amounts are referenced. As a result, the monthly benefit amounts above and through the remainder of this report represent your benefits in future dollars. We have taken substantial care to utilize the lifetime values of different benefit elections in today's dollars, using a real rate of return of 0.00 %. Lifetime benefit values throughout this report represent the present value of benefits based on the estimated cashflows on the respective strategy cashflow tables. "Strategy" in this report is used to denote a set of Social Security claiming ages and techniques, not an investment strategy.

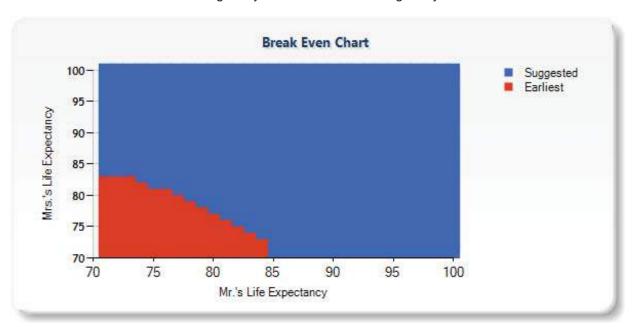
# **Strategy Comparison**

The expected lifetime family benefit using the suggested strategy is: \$1,301,969

• The expected lifetime family benefit for the earliest available combination is: \$1,067,521



**Graph represents present value of Lifetime Family Benefits**. The preceding chart and comparisons assume that Mr. dies at age 85 years and Mrs. dies at age 90 years.



Graph illustrates which of the outlined strategies provides the best outcome at any given set of whole year death age combinations. Break Even points occur at combinations where the strategy offering the best outcome changes. The Suggested strategy was determined by assuming Mr. dies at 85 years and Mrs. dies at 90 years.

# Your Suggested Social Security Strategy

#### Mr.

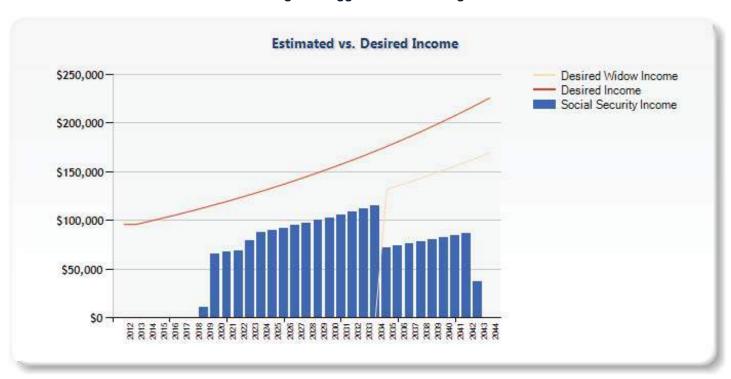
- File a standard application for benefits at your age **69 years 5 months**. This will allow Mrs. to collect a spousal benefit under your earnings record.
- Immediately request that benefits be suspended. This will allow you to claim delayed retirement credits during the time your benefit is suspended.
- At age **70 years**, request that your benefit be paid. Your approximate monthly benefit would be: **\$3,952**.

#### Mrs.

- File a Restricted application for only your spousal benefit based on Mr.'s earnings record at your age **66 years**. This allows you to continue to earn delayed retirement credits on your own benefit. Your approximate spousal benefit would be \$1,456
- File for your own benefit at age 70 years. Your approximate benefit on your own earnings record would be \$2,770

The expected lifetime family benefit using this strategy is: \$1,301,969

## **Using the Suggested Election Ages**



The preceding charts demonstrate future value cashflows using the assumptions outlined on the assumptions page of this report, and do not include taxes or any other source of income. The desired income line is generated based on user input and inflated for future value using the same inflation assumptions.

# Estimated Cashflows for your Suggested Social Security Strategy

:

Combined Benefit Breakdown Net Present Value

Combined Benefit Breakdown Net Present Value

**Retirement Spousal Widow** \$602,663 \$0 \$0

**Retirement Spousal Widow** \$300,309 \$60,882 \$338,115

# **Expected Cashflow Future Values**

		M	lr.			Mrs.				Summary		
Year	Age	Retirement	Spousal	Widow	Age	Retirement	Spousal	Widow	Total	Need	Gap	
2012	62	\$0	\$0	\$0	59	\$0	\$0	\$0	\$0	\$96,000	(\$96,000)	
2013	63	\$0	\$0	\$0	60	\$0	\$0	\$0	\$0	\$96,000	(\$96,000)	
2014	64	\$0	\$0	\$0	61	\$0	\$0	\$0	\$0	\$98,688	(\$98,688)	
2015	65	\$0	\$0	\$0	62	\$0	\$0	\$0	\$0	\$101,451	(\$101,451)	
2016	66	\$0	\$0	\$0	63	\$0	\$0	\$0	\$0	\$104,291	(\$104,291)	
2017	67	\$0	\$0	\$0	64	\$0	\$0	\$0	\$0	\$107,212	(\$107,212)	
2018	68	\$0	\$0	\$0	65	\$0	\$0	\$0	\$0	\$110,214	(\$110,214)	
2019	69	\$0	\$0	\$0	66	\$0	\$10,192	\$0	\$10,192	\$113,300	(\$103,108)	
2020	70	\$47,424	\$0	\$0	67	\$0	\$17,964	\$0	\$65,388	\$116,472	(\$51,084)	
2021	71	\$48,744	\$0	\$0	68	\$0	\$18,468	\$0	\$67,212	\$119,733	(\$52,521)	
2022	72	\$50,112	\$0	\$0	69	\$0	\$18,984	\$0	\$69,096	\$123,086	(\$53,990)	
2023	73	\$51,516	\$0	\$0	70	\$19,390	\$8,130	\$0	\$79,036	\$126,532	(\$47,496)	
2024	74	\$52,956	\$0	\$0	71	\$34,176	\$0	\$0	\$87,132	\$130,075	(\$42,943)	
2025	75	\$54,444	\$0	\$0	72	\$35,136	\$0	\$0	\$89,580	\$133,717	(\$44,137)	
2026	76	\$55,968	\$0	\$0	73	\$36,108	\$0	\$0	\$92,076	\$137,461	(\$45,385)	
2027	77	\$57,528	\$0	\$0	74	\$37,128	\$0	\$0	\$94,656	\$141,310	(\$46,654)	
2028	78	\$59,136	\$0	\$0	75	\$38,160	\$0	\$0	\$97,296	\$145,267	(\$47,971)	
2029	79	\$60,792	\$0	\$0	76	\$39,228	\$0	\$0	\$100,020	\$149,334	(\$49,314)	
2030	80	\$62,496	\$0	\$0	77	\$40,332	\$0	\$0	\$102,828	\$153,516	(\$50,688)	
2031	81	\$64,248	\$0	\$0	78	\$41,460	\$0	\$0	\$105,708	\$157,814	(\$52,106)	
2032	82	\$66,048	\$0	\$0	79	\$42,612	\$0	\$0	\$108,660	\$162,233	(\$53,573)	
2033	83	\$67,896	\$0	\$0	80	\$43,812	\$0	\$0	\$111,708	\$166,775	(\$55,067)	
2034	84	\$69,792	\$0	\$0	81	\$45,036	\$0	\$0	\$114,828	\$171,445	(\$56,617)	
2035	85	\$0	\$0	\$0	82	\$0	\$0	\$71,748	\$71,748	\$132,184	(\$60,436)	
2036	86	\$0	\$0	\$0	83	\$0	\$0	\$73,752	\$73,752	\$135,885	(\$62,133)	
2037	87	\$0	\$0	\$0	84	\$0	\$0	\$75,816	\$75,816	\$139,690	(\$63,874)	
2038	88	\$0	\$0	\$0	85	\$0	\$0	\$77,940	\$77,940	\$143,601	(\$65,661)	
2039	89	\$0	\$0	\$0	86	\$0	\$0	\$80,124	\$80,124	\$147,622	(\$67,498)	
2040	90	\$0	\$0	\$0	87	\$0	\$0	\$82,368	\$82,368	\$151,756	(\$69,388)	
2041	91	\$0	\$0	\$0	88	\$0	\$0	\$84,672	\$84,672	\$156,005	(\$71,333)	
2042	92	\$0	\$0	\$0	89	\$0	\$0	\$87,036	\$87,036	\$160,373	(\$73,337)	
2043	93	\$0	\$0	\$0	90	\$0	\$0	\$37,280		\$164,864	(\$127,584)	
2044	94	\$0	\$0	\$0	91	\$0	\$0	\$0	\$0	\$169,480	(\$169,480)	

# Your Earliest Possible Social Security Strategy

#### Mr.

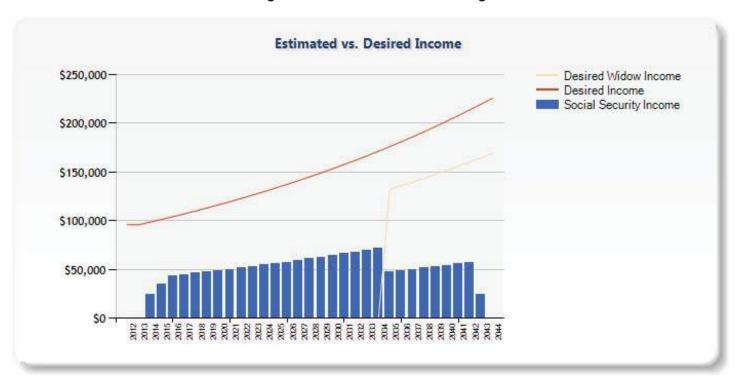
• File a standard application for benefits at your age 64 years 1 months. Your approximate benefit would be \$2,213

#### Mrs.

• File a standard application for benefits at your age 62 years 1 months. Your approximate benefit would be \$1,269

The expected lifetime family benefit using this strategy is: \$1,067,521

# **Using the Earliest Possible Election Ages**



The preceding charts demonstrate future value cashflows using the assumptions outlined on the assumptions page of this report, and do not include taxes or any other source of income. The desired income line is generated based on user input and inflated for future value using the same inflation assumptions.

# Estimated Cashflows for your Earliest Possible Social Security Strategy

Combined Benefit Breakdown Net Present Value

Combined Benefit Breakdown Net Present Value

**Retirement Spousal Widow** \$555,289 \$0 \$0

**Retirement Spousal Widow** \$288,820 \$0 \$223,412

# **Expected Cashflow Future Values**

Year         Age         Retirement         Spous         Widow         Age         Retirement         Spous         Widow         Total         Need         Gap           2012         62         90         \$0 </th <th></th> <th></th> <th>M</th> <th>lr.</th> <th></th> <th></th> <th>М</th> <th>rs.</th> <th></th> <th></th> <th colspan="3">Summary</th>			M	lr.			М	rs.			Summary		
2013         63         SO         SO         60         SO         SO         SO         \$96,000         (\$96,000)         \$96,000         \$96,304         \$96,000         \$96,304         \$16,648         \$0         \$0         \$34,914         \$101,451         \$66,537         \$17,004         \$0         \$0         \$43,704         \$104,291         \$66,262,272         \$0         \$0         \$66         \$16,536         \$0         \$0         \$46,402,26         \$0         \$106,602         \$0         \$10,442         \$106,022         \$0         \$47,484         \$110,214         \$864,026         \$0         \$17,484         \$0         \$0         \$47,484         \$110,214         \$864,026         \$0         \$0         \$48,816         \$116,472         \$66,566         \$0         \$0         \$18,488         \$0         \$0         <	Year	Age	Retirement	Spousal	Widow	Age Retirement		Spousal	Widow	Total	Need	Gap	
2014         64         \$24,343         \$0         \$0         61         \$0         \$0         \$24,343         \$98,688         \$(74,345)           2015         65         \$27,300         \$0         \$0         62         \$7,614         \$0         \$0         \$34,914         \$101,451         \$(56,537)           2016         66         \$28,056         \$0         \$0         63         \$15,648         \$0         \$0         \$43,704         \$104,291         \$60,587)           2017         67         \$28,848         \$0         \$0         64         \$16,092         \$0         \$0         \$44,940         \$107,212         \$62,272           2018         68         \$29,552         \$0         \$0         66         \$17,004         \$0         \$0         \$44,848         \$110,212         \$652,272         \$0         \$0         \$44,848         \$107,212         \$662,272         \$0         \$0         \$44,848         \$110,221         \$662,272         \$0         \$0         \$0         \$44,848         \$113,300         \$65,818         \$0         \$0         \$48,816         \$116,6472         \$67,656         \$0         \$0         \$51,857         \$123,086         \$71,510         \$0         \$0 <td>2012</td> <td>62</td> <td>\$0</td> <td>\$0</td> <td>\$0</td> <td>59</td> <td>\$0</td> <td>\$0</td> <td>\$0</td> <td>\$0</td> <td>\$96,000</td> <td>(\$96,000)</td>	2012	62	\$0	\$0	\$0	59	\$0	\$0	\$0	\$0	\$96,000	(\$96,000)	
2015         65         \$27,300         \$0         \$0         62         \$7,614         \$0         \$0         \$34,914         \$101,451         \$666,537)           2016         66         \$28,056         \$0         \$0         63         \$15,648         \$0         \$0         \$43,704         \$104,291         \$60,587)           2017         67         \$28,848         \$0         \$0         64         \$16,092         \$0         \$0         \$44,940         \$107,212         \$62,272           2018         68         \$29,652         \$0         \$0         66         \$17,004         \$0         \$0         \$46,188         \$110,214         \$664,026           2019         69         \$30,480         \$0         \$0         66         \$17,004         \$0         \$0         \$46,188         \$110,214         \$664,026           2020         70         \$33,332         \$0         \$0         66         \$17,484         \$0         \$0         \$48,816         \$116,472         \$66,569           2021         71         \$32,208         \$0         \$0         \$0         \$51,184         \$119,733         \$69,549           2022         \$2         \$33,108         \$0	2013	63	\$0	\$0	\$0	60	\$0	\$0	\$0	\$0	\$96,000	(\$96,000)	
2016         66         \$28,056         \$0         \$0         63         \$15,648         \$0         \$0         \$44,940         \$104,291         \$660,587           2017         67         \$28,848         \$0         \$0         64         \$16,092         \$0         \$0         \$44,940         \$107,212         \$62,272           2018         68         \$29,652         \$0         \$0         65         \$16,536         \$0         \$0         \$46,188         \$110,214         \$640,269           2019         69         \$30,480         \$0         \$0         66         \$17,004         \$0         \$0         \$47,484         \$113,300         \$65,816           2020         70         \$31,332         \$0         \$0         67         \$17,484         \$0         \$0         \$48,816         \$116,472         \$667,656           2021         71         \$33,3108         \$0         \$0         \$63,1468         \$0         \$0         \$51,576         \$123,086         \$\$71,510           2022         72         \$33,108         \$0         \$0         \$18,996         \$0         \$0         \$51,576         \$123,086         \$\$71,510           2022         72         \$33,9	2014	64	\$24,343	\$0	\$0	61	\$0	\$0	\$0	\$24,343	\$98,688	(\$74,345)	
2017 67 \$28,848 \$0 \$0 \$0 \$64 \$16,092 \$0 \$0 \$0 \$44,940 \$107,212 \$662,272) 2018 68 \$29,652 \$0 \$0 \$0 \$65 \$16,536 \$0 \$0 \$0 \$44,940 \$107,212 \$662,272) 2018 68 \$29,652 \$0 \$0 \$0 \$65 \$16,536 \$0 \$0 \$44,940 \$107,212 \$662,272) 2019 69 \$30,480 \$0 \$0 \$0 \$66 \$17,004 \$0 \$0 \$0 \$47,484 \$113,300 \$65,816) 2020 70 \$31,332 \$0 \$0 \$0 \$67 \$17,484 \$0 \$0 \$0 \$48,816 \$116,472 \$67,656) 2021 71 \$32,208 \$0 \$0 \$68 \$17,976 \$0 \$0 \$0 \$50,184 \$119,733 \$69,549) 2022 72 \$33,108 \$0 \$0 \$69 \$18,468 \$0 \$0 \$50,184 \$119,733 \$69,549) 2023 73 \$34,032 \$0 \$0 \$70 \$18,996 \$0 \$0 \$51,576 \$123,086 \$671,510) 2023 73 \$34,032 \$0 \$0 \$71 \$19,524 \$0 \$0 \$0 \$53,028 \$126,532 \$673,504) 2024 74 \$34,992 \$0 \$0 \$71 \$19,524 \$0 \$0 \$0 \$554,516 \$130,075 \$675,559) 2025 75 \$35,976 \$0 \$0 \$72 \$20,064 \$0 \$0 \$0 \$56,040 \$133,717 \$677,677) 2026 76 \$36,972 \$0 \$0 \$73 \$20,628 \$0 \$0 \$55,600 \$137,461 \$79,861) 2027 77 \$38,016 \$0 \$0 \$74 \$21,204 \$0 \$0 \$559,220 \$141,310 \$82,090) 2028 78 \$39,072 \$0 \$0 \$75 \$21,804 \$0 \$0 \$560,876 \$145,267 \$884,391) 2029 79 \$40,176 \$0 \$0 \$0 \$76 \$22,416 \$0 \$0 \$0 \$66,332 \$153,516 \$89,184) 2031 81 \$42,444 \$0 \$0 \$0 \$78 \$23,040 \$0 \$0 \$66,4332 \$153,516 \$89,184) 2031 81 \$42,444 \$0 \$0 \$0 \$80 \$25,032 \$0 \$0 \$66,132 \$157,814 \$91,682) 2033 83 \$44,856 \$0 \$0 \$0 \$81 \$25,728 \$0 \$0 \$66,132 \$157,814 \$891,682) 2034 84 \$46,116 \$0 \$0 \$0 \$81 \$25,728 \$0 \$0 \$69,888 \$166,775 \$96,887) 2037 87 \$0 \$0 \$0 \$81 \$25,728 \$0 \$0 \$47,400 \$132,184 \$84,742 \$135,885 \$87,153) 2038 85 \$0 \$0 \$0 \$84 \$0 \$0 \$0 \$44,740 \$132,184 \$84,742 \$135,885 \$87,153) 2039 89 \$0 \$0 \$0 \$0 \$84 \$0 \$0 \$0 \$55,944 \$51,504 \$143,601 \$92,097) 2038 88 \$0 \$0 \$0 \$0 \$85 \$0 \$0 \$0 \$55,944 \$55,944 \$156,005 \$100,061) 2042 92 \$0 \$0 \$0 \$0 \$0 \$89 \$0 \$0 \$0 \$55,516 \$56,005 \$160,073 \$102,857) 2049 90 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$57,516 \$57,516 \$160,373 \$102,857) 2049 90 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$57,516 \$24,635 \$164,864 \$140,229)	2015	65	\$27,300	\$0	\$0	62	\$7,614	\$0	\$0	\$34,914	\$101,451	(\$66,537)	
2018 68         \$29,652         \$0         \$0         65         \$16,536         \$0         \$0         \$46,188         \$110,214         (\$64,026)           2019 69         \$30,480         \$0         \$0         66         \$17,004         \$0         \$0         \$47,484         \$113,300         (\$65,816)           2020 70         \$31,332         \$0         \$0         68         \$17,976         \$0         \$0         \$48,816         \$116,472         (\$67,656)           2021 71         \$32,208         \$0         \$0         68         \$17,976         \$0         \$0         \$50,184         \$119,733         (\$69,549)           2022 72         \$33,108         \$0         \$0         \$9         \$18,468         \$0         \$0         \$51,576         \$123,086         (\$71,510)           2023 73         \$34,032         \$0         \$0         71         \$19,524         \$0         \$0         \$53,028         \$126,532         \$673,504)           2025 75         \$35,976         \$0         \$0         72         \$20,064         \$0         \$0         \$54,516         \$130,075         \$75,559)           2026 76         \$36,6972         \$0         \$0         74         \$21,204 </td <td>2016</td> <td>66</td> <td>\$28,056</td> <td>\$0</td> <td>\$0</td> <td>63</td> <td>\$15,648</td> <td>\$0</td> <td>\$0</td> <td>\$43,704</td> <td>\$104,291</td> <td>(\$60,587)</td>	2016	66	\$28,056	\$0	\$0	63	\$15,648	\$0	\$0	\$43,704	\$104,291	(\$60,587)	
2019         69         \$30,480         \$0         \$0         66         \$17,004         \$0         \$0         \$47,484         \$113,300         \$65,816           2020         70         \$31,332         \$0         \$0         67         \$17,484         \$0         \$0         \$48,816         \$116,472         \$67,656           2021         71         \$32,208         \$0         \$0         68         \$17,976         \$0         \$0         \$50,184         \$119,733         \$69,549)           2022         72         \$33,108         \$0         \$0         \$9         \$18,468         \$0         \$0         \$51,576         \$123,086         \$71,510           2023         73         \$34,032         \$0         \$0         71         \$19,524         \$0         \$0         \$53,028         \$126,532         \$73,504)           2024         74         \$34,992         \$0         \$0         72         \$20,064         \$0         \$0         \$56,040         \$133,717         \$77,677           2026         76         \$36,972         \$0         \$0         74         \$21,204         \$0         \$0         \$57,600         \$137,461         \$79,861           2027	2017	67	\$28,848	\$0	\$0	64	\$16,092	\$0	\$0	\$44,940	\$107,212	(\$62,272)	
2020 70         \$31,332         \$0         \$0         67         \$17,484         \$0         \$0         \$48,816         \$116,472         \$67,656           2021 71         \$32,208         \$0         \$0         68         \$17,976         \$0         \$0         \$50,184         \$119,733         \$69,549           2022 72         \$33,108         \$0         \$0         \$9         \$18,468         \$0         \$0         \$51,576         \$123,086         \$71,510           2023 73         \$34,032         \$0         \$0         70         \$18,996         \$0         \$0         \$53,028         \$126,532         \$73,504)           2024 74         \$34,992         \$0         \$0         71         \$19,524         \$0         \$0         \$54,516         \$130,075         \$75,559)           2025 75         \$35,976         \$0         \$0         72         \$20,064         \$0         \$0         \$57,600         \$137,461         \$77,6777           2026 76         \$36,972         \$0         \$0         74         \$21,204         \$0         \$0         \$57,600         \$137,461         \$79,861           2027 77         \$38,016         \$0         \$0         75         \$21,804	2018	68	\$29,652	\$0	\$0	65	\$16,536	\$0	\$0	\$46,188	\$110,214	(\$64,026)	
2021 71         \$32,208         \$0         \$68         \$17,976         \$0         \$50,184         \$119,733         \$69,549)           2022 72         \$33,108         \$0         \$0         \$69         \$18,468         \$0         \$0         \$51,576         \$123,086         \$71,510           2023 73         \$34,032         \$0         \$0         70         \$18,996         \$0         \$0         \$53,028         \$126,532         \$73,504)           2024 74         \$34,992         \$0         \$0         72         \$20,064         \$0         \$0         \$54,516         \$130,075         \$75,559)           2025 75         \$35,976         \$0         \$0         72         \$20,064         \$0         \$0         \$56,040         \$133,717         \$77,677           2026 76         \$36,972         \$0         \$0         74         \$21,204         \$0         \$0         \$57,600         \$137,461         \$79,861           2027 77         \$38,016         \$0         \$0         75         \$21,804         \$0         \$0         \$60,876         \$145,267         \$843,991           2029 79         \$40,176         \$0         \$0         76         \$22,416         \$0         \$0	2019	69	\$30,480	\$0	\$0	66	\$17,004	\$0	\$0	\$47,484	\$113,300	(\$65,816)	
2022 72         \$33,108         \$0         69         \$18,468         \$0         \$0         \$51,576         \$123,086         (\$71,510)           2023 73         \$34,032         \$0         \$0         70         \$18,996         \$0         \$0         \$53,028         \$126,532         (\$73,504)           2024 74         \$34,992         \$0         \$0         71         \$19,524         \$0         \$0         \$54,516         \$130,075         (\$75,559)           2025 75         \$35,976         \$0         \$0         72         \$20,064         \$0         \$0         \$56,040         \$133,717         (\$77,677)           2026 76         \$36,972         \$0         \$0         74         \$21,204         \$0         \$0         \$57,600         \$137,461         (\$79,861)           2027 77         \$38,016         \$0         \$0         75         \$21,804         \$0         \$0         \$60,876         \$145,267         (\$84,391)           2029 79         \$40,176         \$0         \$0         76         \$22,416         \$0         \$0         \$62,592         \$149,334         \$886,7422)           2030 80         \$41,292         \$0         \$0         77         \$23,040         \$0<	2020	70	\$31,332	\$0	\$0	67	\$17,484	\$0	\$0	\$48,816	\$116,472	(\$67,656)	
2023 73         \$34,032         \$0         \$0         70         \$18,996         \$0         \$0         \$53,028         \$126,532         \$(\$73,504)           2024 74         \$34,992         \$0         \$0         71         \$19,524         \$0         \$0         \$54,516         \$130,075         \$(\$75,559)           2025 75         \$35,976         \$0         \$0         72         \$20,064         \$0         \$0         \$56,040         \$133,717         \$(\$77,677)           2026 76         \$36,972         \$0         \$0         73         \$20,628         \$0         \$0         \$57,600         \$137,461         \$(\$79,861)           2027 77         \$38,016         \$0         \$0         75         \$21,804         \$0         \$0         \$60,876         \$145,267         \$84,391)           2029 79         \$40,176         \$0         \$0         76         \$22,416         \$0         \$0         \$66,876         \$145,267         \$84,391)           2030 80         \$41,292         \$0         \$0         77         \$23,040         \$0         \$66,432         \$153,516         \$89,184)           2031 81         \$42,444         \$0         \$0         78         \$23,688         \$0<	2021	71	\$32,208	\$0	\$0	68	\$17,976	\$0	\$0	\$50,184	\$119,733	(\$69,549)	
2024         74         \$34,992         \$0         \$0         71         \$19,524         \$0         \$0         \$54,516         \$130,075         \$75,559           2025         75         \$35,976         \$0         \$0         72         \$20,064         \$0         \$0         \$56,040         \$133,717         \$77,677           2026         76         \$36,972         \$0         \$0         74         \$21,204         \$0         \$0         \$57,600         \$137,461         \$79,861           2027         77         \$38,016         \$0         \$0         75         \$21,804         \$0         \$0         \$60,876         \$145,267         \$84,391           2029         79         \$40,176         \$0         \$0         76         \$22,416         \$0         \$0         \$62,592         \$149,334         \$86,742           2030         80         \$41,292         \$0         \$0         77         \$23,040         \$0         \$0         \$64,332         \$153,516         \$89,184           2031         81         \$42,444         \$0         \$0         78         \$23,688         \$0         \$0         \$66,132         \$157,814         \$91,682           2032	2022	72	\$33,108	\$0	\$0	69	\$18,468	\$0	\$0	\$51,576	\$123,086	(\$71,510)	
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2026       76       \$36,972       \$0       \$0       73       \$20,628       \$0       \$0       \$57,600       \$137,461       (\$79,861)         2027       77       \$38,016       \$0       \$0       74       \$21,204       \$0       \$0       \$59,220       \$141,310       (\$82,090)         2028       78       \$39,072       \$0       \$0       75       \$21,804       \$0       \$0       \$60,876       \$145,267       (\$84,391)         2029       79       \$40,176       \$0       \$0       76       \$22,416       \$0       \$0       \$62,592       \$149,334       (\$86,742)         2030       80       \$41,292       \$0       \$0       77       \$23,040       \$0       \$0       \$66,332       \$153,516       \$89,184)         2031       81       \$42,444       \$0       \$0       78       \$23,688       \$0       \$0       \$66,132       \$157,814       \$91,682         2032       82       \$43,632       \$0       \$0       79       \$24,348       \$0       \$0       \$67,980       \$162,233       \$94,253         2033       83       \$44,856       \$0       \$0       80       \$25,032       \$0       \$0	2024	74	\$34,992	\$0	\$0	71	\$19,524	\$0	\$0	\$54,516	\$130,075	(\$75,559)	
2027         77         \$38,016         \$0         \$0         74         \$21,204         \$0         \$59,220         \$141,310         (\$82,090)           2028         78         \$39,072         \$0         \$0         75         \$21,804         \$0         \$0         \$60,876         \$145,267         (\$84,391)           2029         79         \$40,176         \$0         \$0         76         \$22,416         \$0         \$0         \$62,592         \$149,334         (\$86,742)           2030         80         \$41,292         \$0         \$0         77         \$23,040         \$0         \$0         \$66,332         \$153,516         (\$89,184)           2031         81         \$42,444         \$0         \$0         78         \$23,688         \$0         \$0         \$66,132         \$157,814         (\$91,682)           2032         82         \$43,632         \$0         \$0         79         \$24,348         \$0         \$0         \$66,132         \$157,814         (\$91,682)           2032         82         \$43,632         \$0         \$0         \$0         \$67,980         \$162,233         (\$94,253)           2033         83         \$44,856         \$0 <t< td=""><td>2025</td><td>75</td><td>\$35,976</td><td>\$0</td><td>\$0</td><td>72</td><td>\$20,064</td><td>\$0</td><td>\$0</td><td>\$56,040</td><td>\$133,717</td><td>(\$77,677)</td></t<>	2025	75	\$35,976	\$0	\$0	72	\$20,064	\$0	\$0	\$56,040	\$133,717	(\$77,677)	
2028 78       \$39,072       \$0       \$0       75       \$21,804       \$0       \$0       \$60,876       \$145,267 (\$84,391)         2029 79       \$40,176       \$0       \$0       76       \$22,416       \$0       \$0       \$62,592       \$149,334 (\$86,742)         2030 80       \$41,292       \$0       \$0       77       \$23,040       \$0       \$0       \$64,332       \$153,516 (\$89,184)         2031 81       \$42,444       \$0       \$0       78       \$23,688       \$0       \$0       \$66,132       \$157,814 (\$91,682)         2032 82       \$43,632       \$0       \$0       79       \$24,348       \$0       \$0       \$67,980       \$162,233 (\$94,253)         2033 83       \$44,856       \$0       \$0       80       \$25,032       \$0       \$0       \$69,888       \$166,775 (\$96,887)         2034 84       \$46,116       \$0       \$0       \$1       \$25,728       \$0       \$0       \$71,844       \$171,445 (\$99,601)         2035 85       \$0       \$0       \$0       \$0       \$0       \$447,400       \$47,400       \$132,184 (\$84,784)         2036 86       \$0       \$0       \$0       \$0       \$44,732       \$48,732       \$135,885 (\$87,15	2026	76	\$36,972	\$0	\$0	73	\$20,628	\$0	\$0	\$57,600	\$137,461	(\$79,861)	
2029       79       \$40,176       \$0       \$0       76       \$22,416       \$0       \$0       \$62,592       \$149,334       (\$86,742)         2030       80       \$41,292       \$0       \$0       77       \$23,040       \$0       \$0       \$64,332       \$153,516       (\$89,184)         2031       81       \$42,444       \$0       \$0       79       \$24,348       \$0       \$0       \$66,132       \$157,814       (\$91,682)         2032       82       \$43,632       \$0       \$0       79       \$24,348       \$0       \$0       \$67,980       \$162,233       (\$94,253)         2033       83       \$44,856       \$0       \$0       80       \$25,032       \$0       \$0       \$69,888       \$166,775       (\$96,887)         2034       84       \$46,116       \$0       \$0       81       \$25,728       \$0       \$0       \$69,888       \$166,775       (\$96,887)         2035       85       \$0       \$0       \$0       \$0       \$0       \$47,400       \$47,400       \$47,400       \$47,400       \$47,400       \$48,732       \$48,732       \$135,885       (\$87,153)         2037       87       \$0       \$0	2027	77	\$38,016	\$0	\$0	74	\$21,204	\$0	\$0	\$59,220	\$141,310	(\$82,090)	
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2037 87       \$0       \$0       \$0       84       \$0       \$0       \$50,100       \$139,690 (\$89,590)         2038 88       \$0       \$0       \$0       \$51,504       \$51,504       \$143,601 (\$92,097)         2039 89       \$0       \$0       \$0       \$6       \$0       \$0       \$52,944       \$52,944 \$147,622 (\$94,678)         2040 90       \$0       \$0       \$0       \$0       \$0       \$54,420       \$54,420       \$54,420 \$151,756 (\$97,336)         2041 91       \$0       \$0       \$0       \$8       \$0       \$0       \$55,944 \$156,005 (\$100,061)         2042 92       \$0       \$0       \$0       \$0       \$0       \$57,516       \$160,373 (\$102,857)         2043 93       \$0       \$0       \$0       \$0       \$0       \$24,635 \$164,864 (\$140,229)	2035	85	\$0	\$0	\$0	82	\$0	\$0	\$47,400	\$47,400	\$132,184	(\$84,784)	
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2040       90       \$0       \$0       \$0       \$7       \$0       \$0       \$54,420       \$54,420       \$151,756       (\$97,336)         2041       91       \$0       \$0       \$0       88       \$0       \$0       \$55,944       \$156,005       (\$100,061)         2042       92       \$0       \$0       \$0       \$0       \$57,516       \$160,373       (\$102,857)         2043       93       \$0       \$0       \$0       \$0       \$24,635       \$164,864       (\$140,229)	2038	88	\$0	\$0	\$0	85	\$0	\$0	\$51,504	\$51,504	\$143,601	(\$92,097)	
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2042       92       \$0       \$0       \$0       \$89       \$0       \$0       \$57,516       \$57,516       \$160,373       (\$102,857)         2043       93       \$0       \$0       \$0       \$0       \$24,635       \$164,864       (\$140,229)	2040	90	\$0	\$0	\$0	87	\$0	\$0	\$54,420	\$54,420	\$151,756	(\$97,336)	
2043 93 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$24,635 \$164,864 (\$140,229)	2041	91	\$0	\$0	\$0	88	\$0	\$0	\$55,944	\$55,944	\$156,005	(\$100,061)	
	2042	92	\$0	\$0	\$0	89	\$0	\$0	\$57,516	\$57,516	\$160,373	(\$102,857)	
2044 94 \$0 \$0 \$0 91 \$0 \$0 \$0 \$0 \$169,480 (\$169,480)	2043	93	\$0	\$0	\$0	90	\$0	\$0	\$24,635	\$24,635	\$164,864	(\$140,229)	
	2044	94	\$0	\$0	\$0	91	\$0	\$0	\$0	\$0	\$169,480	(\$169,480)	

## **Concepts for Married Couples**

Social Security offers three distinct types of benefits for retired workers and/or their spouses:

- a Retired Worker benefit, which is based on his or her own earnings record;
- a Spousal Benefit, which provides a worker's spouse with a benefit once the worker has claimed his own benefit;
   and
- a Survivor Benefit, which provides a surviving spouse with a benefit after a worker's death.

If you file prior to full retirement age, you are **deemed** to have filed for all benefits to which you are entitled. At full retirement age and beyond, there are two primary ways you can modify you or your spouse's application to increase your lifetime family benefits: the restricted application, and the ability to file and suspend.

From these two techniques arise several "Switch Strategies." We refer to these planning options as "Switch Strategies" because they often involve the election of a limited benefit initially, then a "Switch" to a larger benefit later.

### **How do Switch Strategies Work?**

There are two basic techniques that enable switch strategies: the "restricted application," and the "file and suspend."

When you go to the Social Security office, the individual you meet with may only be trained to help you identify the highest benefit you can get today, not necessarily over your lifetime, or over the joint lives of you and your spouse. As a result, you are unlikely to hear about these techniques during a typical visit.

Once you reach Full Retirement Age, you have the option to restrict your application to exclude certain benefits. If a benefit is excluded, it will continue to build delayed retirement credits. As an example, a higher earning spouse, who may want to wait until age 70 to collect his own benefit may be able to file at 66 for only the benefit available under his spouse's work record, while still allowing his own benefit to build delayed retirement credits. At age 70, he would switch to his own benefit. Alternatively, a lower earning spouse could restrict his or her application to only spousal benefits while continuing to claim delayed credits on his or her own earnings record. This technique can be used to help to increase lifetime income as well as survivor's benefits.

The second technique is the ability to file and suspend. Spousal benefits are not available until the primary earner has filed for his or her own benefits. The Senior Citizens' Freedom to Work Act of 2000 allows a worker to earn delayed retirement credits after filing for benefits if he requests that he not receive benefits during a given period. As a result, a higher-earning spouse can file for benefits, then immediately suspend the benefit, and continue to earn delayed credits. In the process, he will have made his spouse eligible for spousal benefits under his earnings record.

It is important to note that Social Security benefits are completely gender-neutral. In other words, any technique that is available to the "primary earner" is also available to the "secondary earner."

It is also important to note that the two techniques can be combined. For example, the higher earner could file and suspend to make a spousal benefit available to the secondary earner, who could then file a restricted application for only spousal benefits. This would allow both earners to earn delayed retirement credits on their own earnings records while still collecting some benefit now.

Our analysis considers all 81 possible whole-year election age combinations (62/62, 62/63, 62/64, etc) across nine separate election strategies incorporating the techniques above. It calculates the expected lifetime family benefit at each age combination for each strategy and identifies the age combination and strategy that provides the highest expected family benefit. The optimal age combination and election strategy is then outlined for your consideration.

## The Retirement Earnings Test

## How does work affect Social Security?

You are able to work and receive Social Security retirement, spousal, or survivor's benefits. However, you may be subject to a reduction in benefits if you haven't attained full retirement age.

The Social Security Administration will withhold benefits during the year in which you work assuming that you provide an estimate to the Social Security office about your expected earnings. If you do not report estimated earnings, the SSA will withhold your monthly payments in the following year until all benefits that should have been withheld are paid in full.

## How much of my benefit will be withheld?

In 2014, you are allowed to earn up to \$15,480 before benefits are withheld. For every \$2 you earn above the exempt amount, \$1 dollar will be withheld. This applies to all years leading up to the year in which you attain your full retirement age. During the year you attain full retirement age the exempt amount increases to \$41,400 and for every \$3 you earn over the exempt amount \$1 will be withheld.

Even though your benefits are withheld they are not completely lost. Once you reach full retirement age, your benefits will be increased to account for the number of months that you did not receive a benefit. For example, if your full retirement age is 66 and you filed for benefits at 62 you received a reduction in benefits for taking benefits 48 months early. If 12 payments are withheld due to the earnings test, your benefits will be adjusted at your full retirement age and it will be as if you elected at age 63, or 36 months early.

### What is considered income?

If you are employed by someone else only wages are considered earned income for the purpose of the annual earnings test. For people who are self-employed only net earnings count. It is important to note that employee contributions to pension or retirement plans are included in gross wages.

Income that is not counted as earnings include:

- Government benefits,
- Investment earnings,
- Interest,
- · Pensions.
- Annuities; and
- Capital gains

#### **Special Rule**

For people who file for benefits mid-year and have already earned more than the exempt amount, the monthly earnings test is used. For any month during that first year that you earn under the monthly exempt amount, which is simply 1/12th of the annual exempt amount, you will receive your full benefit for that month, regardless of your earnings before you filed for benefits.

This analysis has incorporated the Social Security Annual Earnings Test.

## **Disclosures**

This report is intended as a diagnostic tool to suggest potential election options that may be beneficial. The election options considered may not be exhaustive. While substantial effort has been taken to ensure the accuracy of all calculations, we provide no guarantees. Further, this report can not anticipate future changes to the Social Security System, formulae, or claiming rules.

This report specifically excludes the following situations:

- 1. This report does not account for disability years. If you have years in which you received Social Security Disability benefits, the result will be inaccurate.
- 2. This report may incorporate Social Security's Annual Earnings Test. It does not incorporate the Monthly Earnings Test.
- 3. This report does not incorporate children's benefits, dependent parent's benefits, or the family maximum calculation.
- 4. This report assumes that the surviving spouse will begin receiving the higher of his or her own benefit, or the deceased spouse's benefit at the time of the first death. Further, the calculation does not assume election of widow's benefits prior to age 70. As a result, if the date of death for either spouse is prior to the survivor's age 70, the results will be inaccurate.
- 5. This report does not treat Railroad or Military earnings separately. Workers who have 10+ years of Railroad earnings, or certain military service may experience inaccurate results.
- 6. We assume "Fully Insured" status. If you have not reached fully insured status for retirement benefits, the results will be inaccurate.

Election options also must be coordinated with your other retirement planning. The contents of this report when judged in the context of your overall financial plan may not be optimal for your circumstances, as it may cause unacceptable trade-offs with your other investment assets. Please seek the advice of your own tax, financial, and legal advisors before implementing any strategies contained in this report.

In this report, life expectancy assumptions may be manually entered, or based on Social Security mortality tables, available at <a href="https://www.ssa.gov/OACT/STATS/table4c6.html">www.ssa.gov/OACT/STATS/table4c6.html</a>. Report contents and calculations provided by Social Security Timing.